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CERTIFIED PUBLIC ACCOUNTANTS

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To The Board of Directors PROLIFE Across AMERICA Minneapolis, Minnesota

INDEPENDENT AUDITOR'S REPORT

Opinion

We have audited the accompanying financial statements of PROLIFE Across AMERICA, (a nonprofit organization), which comprise the statements of financial position as of November 30, 2024 and November 30, 2023 and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PROLIFE Across AMERICA as of November 30, 2024 and November 30, 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of PROLIFE Across AMERICA, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about PROLIFE Across AMERICA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include examining,
 on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PROLIFE Across AMERICA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
 estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about PROLIFE Across AMERICA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

March 7, 2025

Freeman ; Bonnema PLLC

PROLIFE Across AMERICA Statements of Financial Position As of November 30, 2024 and 2023

<u>Assets</u>	2024	2023
Current Assets		
Cash & Cash Equivalents	\$ 2,021,108	\$ 883,675
Total Current Assets	2,021,108	883,675
Furniture & Equipment		
Furniture & Equipment Less Accumulated Depreciation Net Fixed Assets	18,000 18,000 -	18,000 14,400 3,600
Other Assets Right-of-Use Asset Security Deposit Total Other Assets	12,311 4,069 16,380	35,954 4,069 40,023
Total Assets	2,037,488	927,298
<u>Liabilities and Net Assets</u>		
Current Liabilities		
Accounts Payable Current Portion of Lease Liability Accrued Payroll Tax Liability	258,457 12,311 7,177	121,052 23,643 5,255
Total Current Liabilities	277,945	149,950_
Long-Term Liabilities		
Long-Term Portion of Lease Liability	<u> </u>	12,311
Total Long-Term Liabilities		12,311
Total Liabilities	277,945	162,261_
Net Assets		
Net Assets Without Donor Restrictions	1,759,543	765,037
Total Liabilities and Net Assets	2,037,488	927,298

PROLIFE Across AMERICA Statements of Activities and Changes in Net Assets For the Years Ended November 30, 2024 and 2023

Support and Revenues	2024	2023
Contributions	\$ 5,489,909	\$ 3,879,009
Interest Income	54,584	20,241
Total Support and Revenues	5,544,493	3,899,250
<u>Expenses</u>		
Program Services	4,149,096	3,503,473
Management and General Fundraising Total Supporting Activities	89,630 311,261 400,891	92,571 311,267 403,838
Total Expenses	4,549,987	3,907,311
Change in Net Assets	994,506	(8,061)
Beginning Net Assets	765,037	773,098
Ending Net Assets	1,759,543	765,037

PROLIFE Across AMERICA Statements of Cash Flows For the Years Ended November 30, 2024 and 2023

	2024	2023
Cash Flows - Operations		
Change in Net Assets	\$ 994,506	\$ (8,061)
Items that are not a Source or Use of Cash:		
Depreciation	3,600	3,600
Other Changes:		
Increase (Decrease) in Accounts Payable Increase (Decrease) in Accrued Payroll Tax Liability	137,405 1,922	93,009 (7,647)
Cash Flow - Operations	1,137,433	80,901
Cash Flows - Investing Activities		
None	-	-
Cash Flows - Investing Activities		
Cash Flows - Financing Activities		
None	-	-
Cash Flows - Financing Activities		
Change in Cash & Cash Equivalents	1,137,433	80,901
Cash & Cash Equivalents - Beginning of the year	883,675	802,774
Cash & Cash Equivalents - End of the year	2,021,108	883,675

SUPPLEMENTAL INFORMATION ON NON-CASH INVESTING AND FINANCING ACTIVITIES

During the fiscal year ended November 30, 2023, the Organization recorded a right-of-use asset and offsetting lease liability in the amount of \$35,954.

During the fiscal year ended November 30, 2024, the Organization recorded a reduction in the right-of-use asset and offsetting lease liability in the amount of \$23,643.

PROLIFE Across AMERICA Statement of Functional Expenses For the Year Ended November 30, 2024

Supporting Activities Fund-**Program** Management Supporting **Expenses Services** and General Raising Subtotal Total **Educational Media Costs** \$ 3,824,571 \$ 159,357 159,357 \$ 3,983,928 Salaries and Wages 182,082 48,939 74,846 123,785 305,867 Printing and Publications 19,102 16,166 16,166 35,268 Supplies 4,316 3,843 2,281 6,124 10,440 Postage and Shipping 31,870 2,550 2,550 34,420 **Contract Services** 49,439 11,176 17,274 28,450 77,889 Travel and Mileage 7,044 7,044 **Occupancy Costs** 18,504 18,504 18,504 37,008 55,512 Telephone 7,922 443 443 8,365 Depreciation 1,200 1,200 1,200 2,400 3,600 **Bank Charges** 18,951 18,951 18,951 Miscellaneous 3,046 2,975 2,682 5,657 8,703 Total 4,149,096 89,630 311,261 400,891 4,549,987 % of Total 11-30-2024

2.0%

6.8%

8.8%

100.0%

91.2%

PROLIFE Across AMERICA Statement of Functional Expenses For the Year Ended November 30, 2023

Supporting Activities Program Management Fund-Supporting Services and General **Expenses** Raising Subtotal **Total Educational Media Costs** 3,262,745 \$ 135,651 135,651 \$ 3,398,396 Salaries and Wages 159,620 43,938 65,968 109,906 269,526 Printing and Publications 24,537 6,523 6,523 31,060 Supplies 1,996 998 11,261 12,259 14,255 Postage and Shipping 7,226 3,613 25,290 28,903 36,129 Contract Services 10,103 25,258 15,155 40,413 50,516 Travel and Mileage 15,855 15,855 **Occupancy Costs** 15,812 15,812 15,812 31,624 47,436 Telephone 4,379 1,752 2,627 4,379 8,758 Depreciation 1,200 1,200 1,200 2,400 3,600 **Bank Charges** 19,370 19,370 19,370 Miscellaneous 12,410 12,410 12,410 Total 3,503,473 92,571 311,267 403,838 3,907,311 % of Total 11-30-2023 89.7% 2.4% 8.0% 10.4% 100.0%

1. <u>NATURE OF ORGANIZATION</u>

PROLIFE Across AMERICA, is a Minnesota nonprofit corporation which dates its origins to the year 1989. PROLIFE Across AMERICA's educational mission is to reach out through the media to people who may not be reached in any other way. Totally educational in its approach, the Organization is the only group bringing lifesaving, informational messages promoting the dignity and respect for all human life on a countrywide, continuing basis through billboards, radio, newspaper ads and internet ads.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Financial Statement Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

- <u>Net assets without donor restrictions</u>: Net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- <u>Net assets with donor restrictions</u>: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported activities and changes in its net assets. Actual results could differ from those estimates.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Cash and Cash Equivalents

The Organization considers all highly liquid instruments that are readily convertible to known amounts of cash and/or with an original maturity of three months or less as cash equivalents.

Furniture & Equipment

The Organization's furniture and equipment are recorded at cost. The Organization capitalizes additions for expenditures greater than \$1,000. The Organization is depreciating the furniture and equipment over their five-year estimated useful lives on the straight-line method.

Revenue Recognition

Contributions received are recorded as contribution revenue either with or without donor restrictions depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in Net Assets With Donor Restrictions. These restricted donations can be either temporary or permanent, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), Net Assets With Donor Restrictions are reclassified to Net Assets Without Donor Restrictions and reported in the statements of activities as net assets released from restriction. All contributions are considered available for unrestricted use, unless specifically restricted by donors or subject to other legal restrictions. The Organization maintains the policy of classifying all donations with donor restrictions whose restrictions are met in the same period as increases in net assets without donor restrictions.

Contribution income is recorded when cash is received, when ownership of donated assets is transferred or when an unconditional promise to give is received. At November 30, 2024 and 2023, there were no outstanding unconditional promises to give that would require recognition of a pledge receivable.

Contributed Services

The Organization receives a substantial number of services donated by its members in carrying out its mission. No amounts have been reflected in the financial statements for those services because they do not meet the criteria for recognition under accounting guidance.

Concentrations

The Organization is primarily dependent upon contributions to meet expenses for operations. Although management of the Organization expects contributions to be adequate, there can be no assurance that such contributions will be sufficient to meet the expenses of the organization.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

<u>Concentrations – (Continued)</u>

During the fiscal year ending November 30, 2024, the Organization received a total of \$1,685,000 or approximately 31% of its total contribution revenue from four donors.

During the fiscal year ending November 30, 2023, the Organization received a total of \$425,000 or approximately 11% of its total contribution revenue from three donors.

Tax Laws

The Organization is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). Any adverse change in tax laws, or any adverse change in the Organization's tax status as a tax-exempt organization, would affect contributors who are currently entitled to deduct their contributions to the Organization from gross income. Any such change, in turn, could adversely affect the level of contributions to the Organization and the ability of the Organization to meet its obligations.

Uncertain Tax Positions

The preparation of financial statements in conformity with accounting principles accepted in the United States of America requires the Organization to report information regarding its exposure to various tax positions taken by the Organization. The Organization has determined whether any tax positions have met the recognition threshold and have measured the Organization's exposure to those tax positions. Management believes that the Organization has adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities. Federal and state tax authorities generally have the right to examine and audit the previous three years of tax return files. Any interest or penalties assessed to the Organization would be recorded in operating expenses. No interest or penalties from federal or state authorities were recorded in the accompanying financial statements.

Functional Allocation of Expenses

The cost of providing programs and other activities have been summarized on a functional basis in the statement of functional expenses. Supporting services include management and general expenses that are not directly identifiable with any specific function or program but provide for the overall support, development and direction of the Organization. Certain costs have been allocated among programs and supporting services benefited. Such allocations are determined by management on an equitable basis. The expenses that are allocated include the following:

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Functional Allocation of Expenses-(Continued)

Expense	Method of Allocation
Educational Media Costs	Time and Effort
Salaries and Wages	Time and Effort
Printing and Publications	Time and Effort
Supplies	Time and Effort
Postage and Shipping	Time and Effort
Contract Services	Time and Effort
Travel and Mileage	Direct Allocation
Occupancy Costs	Estimated Square Footage
Telephone	Time and Effort
Depreciation	Estimated Square Footage
Legal and Professional	Direct Allocation

Recently adopted accounting standards

In the year ended November 30, 2023, the Organization adopted Accounting Standards Update (ASU) No. 2016-02, Leases (Topic 842), which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. The Organization elected not to restate the comparative period November 30, 2022). It also elected not to reassess at adoption (i) expired or existing contracts to determine whether they are or contain a lease, (ii) the lease classification of any existing leases, or (iii) initial direct costs for existing leases. The adoption did not result in a significant effect on amounts reported in the statement of activities for the year ended November 30, 2023.

The Organization determines if an arrangement is a lease or contains a lease at inception of a contract. Leases are included in right-of-use (ROU) assets and lease liabilities in the consolidated Statement of Financial Position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term, ROU assets also include prepaid or accrued rent. Operating lease expense is recognized on a straight-line basis over the lease term.

The Organization does not report ROU assets and leases liabilities for its short-term leases (leases with a term of 12 months or less), or leases that are considered to be immaterial. Instead, the payments of those leases are reported as lease expense on a straight-line basis over the lease term.

3. AVAILABILITY AND LIQUIDITY

The Organization had financial assets consisting of cash and cash equivalents totaling \$2,021,108 on November 30, 2024 and \$883,675 on November 30, 2023.

The Organization regularly monitors cash needs required to meet its operations and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization has operated with the goal of maintaining a cash balance of at least \$200,000 to cover approximately 30 days of operating expenses. In addition to financial assets available to meet general expenditures over the next 12 months, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. If cash reserves are not sufficient, the Organization is able to cancel billboard and other media contracts.

4. CONCENTRATION OF CREDIT RISK

Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents. The Organization places its temporary cash with credit worthy, high-quality financial institutions. The amounts on deposit at financial institutions are only insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC). At November 30, 2024, the Organization had approximately \$1,725,000 of cash in a Certificate of Deposit Account Registry Service where the Organization's bank spreads the bank deposit balance across a network of banks while receiving FDIC insurance. Other cash accounts held at banks that are beyond the FDIC insurance on November 30, 2024 totaled approximately \$159,000.

5. JOINT COSTS

During the year ended November 30, 2024, the Organization incurred joint costs of \$3,983,928 for informational materials and media expense that included fundraising appeals. The Organization allocated \$159,357 to fundraising costs. During the year ended November 30, 2023, the Organization incurred joint costs of \$3,398,396 for informational materials and media expense that included fundraising appeals. The Organization allocated \$135,651 to fundraising expense.

6. RELATED PARTY

The Treasurer of the Organization, Tim Kuharski is also the son of the President, Mary Ann Kuharski.

7. OFFICE LEASE

On January 21, 2020, the Organization entered into a lease of office space. The lease term began April 1, 2020 and ends May 31, 2025. The agreement requires minimum rental payments as follows:

Month 1-2	\$ -0-
Months 3-12	1,868
Months 13-24	1,919
Months 25-36	1,971
Months 37-48	2,023
Months 49-62	2,075

In addition, the lease requires the Organization to pay a pro-rata share of the operating expenses and real estate taxes. These amounts totaled an average of \$2,058 per month for the fiscal year ended November 30, 2024 and \$1,610 per month for the year ended November 30, 2023.

The right-of-use asset, lease liability and the estimated rent payments over the next five years are as follows:

yeare are as renewe.	2024	2023
Right-of-Use Assets	\$12,311	\$35,954
Lease Liability-Long-Term	-	12,311
Lease Liability-Current	12,311	23,643
Total Lease Liability	12,311	35,954
Required Lease Payments For Years Ended November 30, 2025 2026 2027 2028 2029 Thereafter Total Future Undiscounted Lease Payments	\$12,450 - - - - - 12,450	
Less: Present Value Discount Total Lease Liability	139 12,311	

Total rent expense including the operating expenses and real estate taxes were \$51,129 and \$43,396 during the years ended November 30, 2024 and 2023, respectively.

8. SUBSEQUENT EVENTS

Management has evaluated subsequent events through March 7, 2025, the date on which the financial statements were available to be issued.